

BENCH MARK ENGINEERING SOLUTIONS

level of quality...

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

**SANKETIKA VIDYA PARISHID ENGINEERING COLLEGE
(INSTITUTIONS INNOVATION COUNCIL)**

AND

BENCH MARK ENGINEERING SOLUTIONS

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 1st Nov 2023 for Three Years by and between

SANKETIKA VIDYA PARISHID ENGINEERING COLLEGE, PM PALEM , VISAKHAPATNAM the First Party represented herein by its Principal, **Mr. Dr N C Anil** and **BENCH MARK ENGINEERING SOLUTIONS, RAMA TALKIES, VISAKHAPATNAM**. The second party and represented herein by its Chief Executive Officer, **Mr P RAMA KRISHNA**.

WHEREAS:

- A) First Party is a Higher Educational Institution, named as : **SANKETIKA VIDYA PARISHID ENGINEERING COLLEGE (SVPEC)**
- B) Second Party is engaged in offering the services connected with the Skill Based Training, Placement, Industrial Visit & Expert Lectures named as: **BENCH MARK ENGINEERING SOLUTIONS**.
- C) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- D) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Placement, Industrial Visit & Expert Lecture.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

C)

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MOU

2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.

BENCH MARK ENGINEERING SOLUTIONS

level of quality...

2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.

2.4 There is no financial commitment on the part of the **SANKETHIKA VIDYA PARISHAD ENGINEERING COLLEGE** the first party to take up any program mention in MOU. If there is any financial consideration, it will be dealt separately.

2.5 Both Parties are to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3: VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either party on mutually agreed terms, during which period.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.



PRINCIPAL
Sankethika Vidya Parishad
Engineering College
Dr N C Anil
P.M. Palem, Visakhapatnam-41

SANKETHIKA VIDYA PARISHAD
ENGINEERING COLLEGE, VISAKHAPATNAM



P RAMA KRISHNA
BENCH MARK ENGINEERING SOLUTIONS
VISAKHAPATNAM

Designation : Principal/Head of the Institute
Date : 01 Nov 2023
HEAD OF THE INSTITUTE
Institution's Innovation Council (IIC IC 2022 19609)
SANKETHIKA VIDYA PARISHAD ENGINEERING COLLEGE
P.M PALEM, VISAKHAPATNAM-530 041 (A.P.)

Designation: Chief Executive Officer
Date : 01 Nov 2023

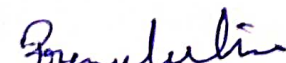
Sign. 

Name1: R S KIRAN
Designation: **PRESIDENT - IIC**
Date : 01 Nov 2023
Institution's Innovation Council (IIC IC 2022 19609)
SANKETHIKA VIDYA PARISHAD ENGINEERING COLLEGE
P.M PALEM, VISAKHAPATNAM-530 041 (A.P.)

WITNESSES- FIRST PARTY

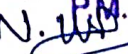
Sign. 

Name2: K T KRISHNA KUMAR
Designation: **CONVENER**
Date : 01 Nov 2023
SANKETHIKA VIDYA PARISHAD
ENGINEERING COLLEGE

Sign. 

Name1: J. PREMALATHA
Designation: HR
Date : 01 Nov 2023

WITNESSES-SECOND PARTY

Sign. 

Name2: N.USHA RANI
Designation: ADMIN
Date : 01 Nov 2023



SANKETIKA

VIDYA PARISHAD ENGINEERING COLLEGE

(Approved by AICTE, Ministry of HRD, New Delhi & Affiliated to Andhra University, Visakhapatnam.)

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

**SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE
(INSTITUTIONS INNOVATION COUNCIL)**

AND

BENCH MARK ENGINEERING SOLUTIONS

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 1st Nov 2023 for Three Years by and between

SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE, PM PALEM, VISAKHAPATNAM the First Party represented herein by its Principal, **Mr. Dr N C Anil** and **BENCH MARK ENGINEERING SOLUTIONS, RAMA TALKIES, VISAKHAPATNAM**. The second party and represented herein by its Chief Executive Officer, **Mr P RAMA KRISHNA**.

WHEREAS:

- A) First Party is a Higher Educational Institution, named as : **SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE (SVPEC)**
- B) Second Party is engaged in offering the services connected with the Skill Based Training, Placement, Industrial Visit & Expert Lectures named as: **BENCH MARK ENGINEERING SOLUTIONS**.
- C) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
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SCOPE OF THE MOU

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SANKETIKA

VIDYA PARISHAD ENGINEERING COLLEGE

(Approved by AICTE, Ministry of HRD, New Delhi & Affiliated to Andhra University, Visakhapatnam.)

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CLAUSE 3: VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either party on mutually agreed terms, during which period.

CLAUSE 4 RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.



PRINCIPAL
Sanketika Vidya Parishad
Engineering College
P. Palem, Visakhapatnam-41

P RAMA KRISHNA
BENCH MARK ENGINEERING SOLUTIONS
VISAKHAPATNAM

**SANKETIKA VIDYA PARISHAD
ENGINEERING COLLEGE, VISAKHAPATNAM**

HEAD OF THE INSTITUTE
Designation : Principal/Head of the Institute
Date : 01 Nov 2023
SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE
P M PALEM, VISAKHAPATNAM-530 041 (A.P.)

Designation: Chief Executive Officer
Date : 01 Nov 2023

Sign.

WITNESSES- FIRST PARTY

Sign.

Name1: R S KIRAN
Designation: PRESIDENT - IIC
Date : 01 Nov 2023
Institution's Innovation Council (IIC IC 2022 19606)
SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE
P M PALEM, VISAKHAPATNAM-530 041 (A.P.)

Name2: K T KRISHNA KUMAR
Designation: CONVENER
Date : 01 Nov 2023
SANKETIKA VIDYA PARISHAD
ENGINEERING COLLEGE

Sign.

WITNESSES-SECOND PARTY

Sign.
Beside YSR International Stadium,
P.M. Palem, Visakhapatnam-41 A.P.

Name1: N. Usha Devi
Designation:
Date : 01 Nov 2023

Name2:
Designation:
Date : 01 Nov 2023





**Memorandum of
Understanding
Between
Veterans India
and
SVPEC**



Date : 27/ 05 /2023



This MEMORANDUM OF UNDERSTANDING ("MOU") is entered on 27 Day MAY the Year 2023 between: Veterans India organization registered under Indian Trust Act, 1882 having its registered office at D-253, Madhu Vihar Near, Sector-3, Dwarka, New Delhi-110059. And Corporate Office Plot-C -713 B, First Floor, Sector-7 (Market), Dwarka, New Delhi 110077, India, of the FIRST PARTY;

AND

(SANKETIKA VIDYA PARISAAD ENGINEERING COLLEGE, P.M.PALEM, VISAKHAPATNAM)

WHEREAS Veterans India is a National apolitical patriotic non-profitable organization of Veterans from all fields led by an Ex-Servicemen (which includes Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families) to inculcate patriotism, nationalism and integrity among citizens of the Nation especially youth and students.

AND WHEREAS the parties, through professional interactions and collaboration seek to bring patriotism, nationalism and integrity in students of higher education Institutions (HEIs) of India by merging veterans experience and guidance through higher education activities, both enter into this agreement to establish a strategic partnership in the areas given in more details in the succeeding paragraphs.

Preamble and Objectives

The objective of this MOU defines standards for the overall development of UG and PG students by bringing a Military touch that enables the youth to grow in all three dimensions (Mansa, Vacha and Karmana).

Strategic Collaboration (Objectives, Scope & Outcome)

The Veterans India and (Name of College) under this MOU, shall collaborate towards:

1. Bringing nationalism and patriotism in higher education Institutions (HEIs)/Universities through activities based on veterans India themes and sharing experiences of Ex-Servicemen.
2. Personality development and Strategy building practices within higher education Institutions / Universities by involving local Veterans within higher education Institutions/ University vicinity.





3. Targeted preparation for SSB/CDS and other military examinations and interviews.
4. Modernizing NCC culture in higher education Institutions/ University vicinity by quick adoption model.
5. Connecting youth with veterans to make 2nd innings of veterans a better place full of knowledge and joy.
6. Adoption of Must Train method [Strategy and Tactics] for self-defense and national security.
7. Working together for the welfare of Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families.
8. Weekly/Monthly Activities to bring veterans from India and retired Military personnel into Induction level programs in higher education Institutions/Universities.
9. Monetary Compensation to Veterans for sessions they attend as speakers or expert to share their experience post-retirement.
10. All Sports/ physical fitness activities are to be conducted in collaboration with the Veterans India Youth Wing to meet the objective of the FIT India movement launched by the Honourable Prime Minister.
11. The college / Institute/ University shall provide premises in their campus free of cost and available manpower to Veterans India for patriotic activities as and when required besides above mention activities.
12. Facilitation of appropriate internship opportunities to the students in all applicable aspects of the organization including management and technology sectors in their Wings.

Definitive Agreement

Any cost associated with the execution of the objectives of this MOU, if any, shall be mutually discussed and agreed to between the parties in a definitive agreement, before carrying out the activity.





Tenure and Termination

This MOU is valid for five (5) years initially and will be deemed renewed for three years unless terminated otherwise.

This MOU shall commence as set forth above and remain in effect through the end of the term unless:

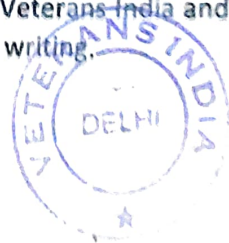
- a. Otherwise superseded by another agreement between the parties.
- b. The parties mutually agree to terminate this MOU.
- c. Either party gives the other 90 days' written notice of their intent to terminate this MOU.
- d. A breaching party has failed to cure a material breach of this MOU within 30 days following written notice of that breach given by the non-breaching party.

Each party is an independent contractor and no provision of this MOU grants either party any express or implied right or authority to assume or create any obligations or responsibility on behalf of or in the name of the other party or bind the other party in any manner or thing whatsoever.

Neither party shall assign or transfer the privileges and obligations under this MOU without the prior written consent of the other party.

The law of the Republic of India shall govern this MOU. Any dispute between the parties arising in connection with the performance of this MOU shall be resolved amicably between the parties through a process of negotiation before the use of any judicial remedy before the appropriate forum. Both parties irrevocably submit to the exclusive jurisdiction of the Courts at New Delhi, for any action or proceeding.

Any changes to the MOU are to be mutually agreed to by Veterans India and the (Name of College/Institute/University) and executed in writing.





This MOU may be executed in one or more counterparts, each of which will be deemed to be an original of this MOU and all of which, when taken together, will be deemed to constitute the same agreement. A signed copy of this MOU delivered by facsimile, e-mail or other means of electronic transmission shall be deemed to have the same legal effect as delivery of the original signed agreement.


IN WITNESS WHEREOF, the parties hereto have executed this MOU on this 25th day of December 2021 at New Delhi.

For and on behalf of
SVPEC


27/12/23

Dr. N.C. Anil
P.M. Palem, Visakhapatnam
Andhra Pradesh, India

PRINCIPAL
Sanketika Vidya Parishad
Engineering College
OM Palem, Visakhapatnam-41


27/10/23


TPO

For and behalf of
Veterans India

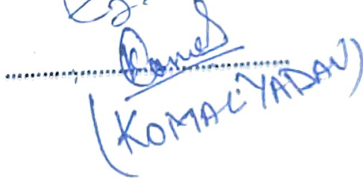

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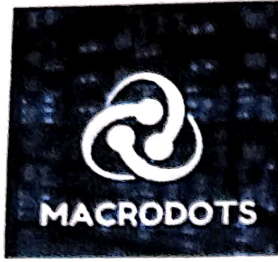


Sh. B.K. Mishra
National President, Veterans India
Dwarka New Delhi 110059

WITNESSES:


27/12/23


(KOMAL YADAV)



<https://macrodots.in/>



**MEMORANDUM OF UNDERSTANDING (MoU) for
STUDENT CAREER DEVELOPMENT PROGRAMS**

Between

MACRODOTS TECH SOLUTIONS(MTS)

having its office at Kotu Empire, VIP Rd, Visakhapatnam, Andhra Pradesh - 530003

(First party, hereinafter referred to as MTS),

Represented by Maruthi Ram M and Anjeneyulu Vallapuneni

Managing Directors

And

SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE (SAVE)

Beside Y.S.R. International Cricket Stadium, P.M.Palem,

Visakhapatnam - 530041, Andhra Pradesh, India

(Second party, hereinafter referred to as "SAVE"),



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made and executed on this 18th of July 2023, at Visakhapatnam

Between

Macrodots Technology Solutions, MTS having its office at Kotu Empire, VIP Rd, Visakhapatnam, Andhra Pradesh - 530003, India, represented by Maruthi Ram, Anjineyulu Valupaneni hereinafter referred to as "Party of the FIRST PART" or "MTS" which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign;

And

Sanketika Vidya Parishad Engineering College (SAVE), Beside Y.S.R. International Cricket Stadium, P.M.Palem, Visakhapatnam - 530041, Andhra Pradesh, India represented by Dr. N.C.Anil, Principal, hereinafter referred to as "Party of the SECOND Part" or "SAVE" which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign.

Both parties hereinafter shall collectively refer to as "Parties"

1. WHEREAS:

The Party of the FIRST PART , MTS, is currently upskilling learners and aims to provide systematic solutions for all concerns in the field of Engineering and Business Management. We offer training in Software, Hardware, Electronics and conduct Seminars, Workshops, Career Guidance. In addition to that, Macrodots has come up with placement assured programs in Engineering, Technology and Businesses.

The Party of the SECOND PART Sanketika Vidya Parishad Engineering College (SAVE), Beside Y.S.R. International Cricket Stadium, P.M.Palem, Visakhapatnam - 530041 is an Engineering college with 20 years of Academic Excellence, Affiliated to Andhra University, Visakhapatnam and Approved by AICTE, New Delhi. It was established in the year 2003 under Sri Srinivasara Vidya Parishad Trust.

The Parties hereby express their willingness to enter into a Memorandum of Understanding to set out the framework to carry-out training of learners as per job roles(s) related to Information Technology.

2. PREAMBLE

2.1 MTS, want to be part of any organizational digital transformation in their adoption towards Automation, Cloud ecosystem, Artificial intelligence (AI), Business intelligence (BI) and other situation calls for adapting as needed.

2.2 SAVE has evolved as one of the top institutions in Andhra Pradesh, and is an Industry Connected Institution. To impart industry relevant skills, SAVE has collaborated with various industries and set up Centers of Excellence (CoE) to carry out training and to give a real-time hands-on experience. The Institute focuses on holistic development of



students by adopting the most innovative and creative dimension to impart quality education and employability skills.

- 2.3 MTS & SAVE believes that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- 2.4 The Parties intended to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education.
- 2.5 The Parties hereby express their willingness to combine their resources for skill development in technology and related sectors, and work towards promoting the growth of the sector by creating necessary eco-system for the said purpose.

3. SCOPE OF MoU

The Parties have decided to enter into this Memorandum of Understanding to express their interest on collaborating on joint activities that will be described in various project agreements entered into by the parties:

4.1 ROLES AND RESPONSIBILITIES OF MTS

1. MTS shall undertake to collaborate with SAVE on mutually agreed activities pursuant to IT TRAINING and Job Interview Assistance .
2. MTS shall provide in demand courses for the SAVE students.
3. MTS shall facilitate Mock interviews to the students.
4. MTS will facilitate internship support for the students who have completed the required training modules of the MTS programs.
5. MTS will extend support for delivering the courses
6. MTS will extend support for developing job oriented curriculum and cloud development inputs.
7. MTS shall appoint a 'Point of Contact' for necessary coordination with SAVE.

4.2 ROLES AND RESPONSIBILITIES OF SAVE

- I. SAVE shall undertake to collaborate with MTS on mutually agreed activities pursuant to project agreements entered into by the parties.
- II. SAVE shall facilitate interested student engagement in the MTS training programs.
- III. SAVE shall provide the space and facility to conduct the training-related activities in their premises.
- IV. SAVE shall facilitate the credit transfer option for the MTS training programs.
- V. SAVE shall provide support for developing a Center of Excellence at University premises.
- VI. SAVE shall appoint a 'Point of Contact' for necessary coordination with MTS.

4.3 JOINT ROLES AND RESPONSIBILITIES OF MTS AND SAVE

1. The Parties would provide support as mutually agreed upon in training agreements.
2. The Parties would undertake and execute the mutually agreed tasks within a stipulated time frame.
3. The Parties would provide Job ready Skill and Support to the learners.
4. The parties would execute joint collaboration activities for training, mock interviews and preparation to IT Job related activities
5. The parties will develop courses/programs at the UG/PG level with Specialisation IT and Business Technology



6. The Parties may also enter into a separate arrangement/agreement on a case-to-case basis, on such terms and conditions as may be mutually agreed by the parties.

5 DURATION OF MoU

The total time frame of the engagement would be for a period of 3 (three) years from the date of signing this MoU. The term of this MoU may be extended as may be mutually decided by the Parties.

6 DELIVERABLES

The deliverables would be as detailed in the scope of each task, mutually agreed between the parties, from time to time. Requisitions for a specific task could be given by any of the parties on mutually agreed terms of references that would be specific to identified projects.

FINANCIAL ARRANGEMENT

This will be undertaken by separate financial terms & conditions on a learner basis on mutually agreed terms by the parties. Each Party shall bear its expenses in discharge of its responsibilities mentioned in this MoU.

CONFIDENTIALITY AND NON-DISCLOSURE

Except as otherwise contemplated by this MoU, each Party (the "receiving party") undertakes that, in order to protect the proprietary interest of the other Party (the "disclosing party") in the disclosing Party's confidential information, it will not, during the term of this MoU nor at any time thereafter, either use or exploit in any manner, or directly or indirectly divulge or disclose to others any of the disclosing party's confidential information. The receiving party shall treat all confidential information disclosed to it as strictly confidential and only use such confidential information for the purposes of this MoU. Each Party shall ensure that its directors, officers, employees, agents, representatives, students, faculty, Affiliates and attorneys comply at all times with this confidentiality undertaking. This clause does not apply to (i) information that is public other than because of a breach of this clause; (ii) disclosure required by law; or (iii) disclosure to a Party's related companies, auditor, banker or advisors. Specific confidentiality and non-disclosure agreement will be a part of specific MoUs agreed by the Parties for each project.

VII. AMENDMENTS TO MoU

In the event that any of the representations or warranties made/given by a party ceases to be true or stands changed, the party who had made such representation or given such warranty shall promptly notify the others of the same.

VIII. TERMINATION OF MoU

- a. This MoU may be terminated by either of the parties forthwith if the any party commits breach of any of the terms hereof and shall have failed to rectify such breach within sixty (60) days of the notice in this behalf having been served on it by the other parties.



- b. In addition to the reasons for termination as set forth above, this MoU may be terminated forthwith by any of the parties voluntarily by giving sixty (60) days' notice in writing to other parties OR involuntarily due to entering into composition, bankruptcy or similar re-organization proceedings or if applications invoking such proceedings have been filed and with the advance notice of 3 months by any of the parties.

IX. NOTICES

- a. Method of Notice. The parties shall give all notices and communications between the parties in writing by (i) personal delivery, or (ii) a nationally-recognized, next-day courier service, or (iii) registered postal services, or (iv) or (v) electronic mail to the party's address specified in this agreement, or to the address that a party has notified to be that party's address for the purposes of this section addressing to the address me

Party First Part (the "MTS")
Maruthi Ram M
Kotu Empire, VIP Rd,
Hawkish Coworking Space
Visakhapatnam,
Andhra Pradesh - 530003

Party Second Part ("SAVE")
Dr. N.C. Anil, PRINCIPAL
Sanketika Vidya Parishad Engineering College
Beside Y.S.R. International Cricket Stadium.,
P.M.Palem, Visakhapatnam - 530041, A.P, India

- b. Receipt of Notice. A notice given under this agreement will be effective on the other party's receipt of it, or if mailed, shall be deemed to have been duly if actually delivered, or after 15 fifteen days after mailing, if mailed by registered post or by courier. In case of an electronic mail, the notice shall be considered as delivered on the date of receipt of such mail.

- X. Any additions or deletions to this MoU can be carried out on mutually agreed terms and appended to this MoU to form an integral part of this MoU.

IN WITNESS WHEREOF the Parties hereto have signed this MoU on the day, month and year mentioned here in before

For and on behalf of MTS

For and on behalf of SAVE

Maruthi Ram M
Designated Partner


Dr. N.C. Anil
Principal

For MACRODOTS LLP

Sanketika Vidya Parishad
Engineering College
P.M.Palem, Visakhapatnam-41


Designated Partner

Witness: Dheerani
Date: 15/07/23

Witness: K.T.KRISHNA KUMAR
Date: 22/07/2023



THIS AGREEMENT made as of this 03rd October 2023

BETWEEN:

CANAUZ CAREER CONSULTANTS PRIVATE LIMITED
Having offices in India at Hyderabad, Vizag, and Chennai
(Here in after referred to as "CANAUZ OVERSEAS")

(Here in after referred to as "ASSOCIATE")

Dr. N.C. Anil, PRINCIPAL
SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE (SAVE)
Beside Y.S.R. International Cricket Stadium, P.M.Palem,
Visakhapatnam - 530041, Andhra Pradesh, India.

WHEREAS: CANAUZ CAREER CONSULTANTS PVT. LTD wishes to increase the number of potential international students applying and enrolling to the CANAUZ CAREER CONSULTANTS PVT.LTD listed institutions.

AND WHEREAS: There by desire to retain the services of Associates, on a non-exclusive basis, to carry out certain recruitment functions for CANAUZ CAREER CONSULTANTS PVT.LTD, upon and subject to the terms and conditions hereinafter set forth.

THEREFORE: In consideration of the mutual covenants and agreements contained herein the parties hereto hereby covenant and agree as follows:

1. Definitions

In this agreement, the following words have the following meanings:

- (a) "Agreement" means this agreement and all amendments hereto made in writing between the parties.
- (b) "Registered students" means a student registered with CANAUZ CAREER CONSULTANTS PVT.LTD seeking their professional services and helping them to get admission into full time study program into institution in Canada, USA,UK and Schengen Countries further which CANAUZ CAREER CONSULTANTS PVT.LTD represent.
- (c) "Semester" means 15 weeks of full-time study in any UK,USA and Canadian institution CANAUZ CAREER CONSULTANTS PVT.LTD represent.
- (d) Territory means states (mention states name) you represent.

2. Services

CANAUZ CAREER CONSULTANTS PVT.LTD hereby retains the services of Associate during the term hereof to carry out within the Territory, on a non-exclusive basis, the recruitment of individual students for a possible admission as Registered Students to full time programs into any Canadian, USA, UK or Schengen institutions CANAUZ CAREER CONSULTANTS PVT.LTD represents. In connection with such recruitment, consultants shall promote and market CANAUZ CAREER CONSULTANTS PVT.LTD services within the Territory.

In carrying out marketing, promotional and recruitment services in the Territory in accordance with Section 2.1, Associate shall,



2.3

- (a) Report to and line with CANAUZ CAREER CONSULTANTS PVT.LTD (India regional Head office at Hyderabad, Telangana).
- (b) Represents and promote CANAUZ CAREER CONSULTANTS PVT.LTD in the Territory as a long-established reputable consultant delivering high quality professional service to prospective students and being recognized in India and Canada, UK, USA and Schengen Countries for their caliber and high standards of their services.
- (c) Distribute CANAUZ CAREER CONSULTANTS PVT.LTD promotional materials to potential CANAUZ CAREER CONSULTANTS PVT.LTD students and other interested entities in the Territory, subject to pre-approval by CANAUZ CAREER CONSULTANTS PVT.LTD (regional office name) of all such materials.
- (d) Use his and its ability, time and skills to the best advantage of and in the best interests Canada, UK, USA and Schengen Countries Institutions and at all times act in a professional and ethical manner in compliance with all the applicable laws and with CANAUZ CAREER CONSULTANTS PVT.LTD's policies and rules, as the same may be amended from time to time, and maintain such business licenses or other governmental or regulatory licenses or approvals as may be necessary under applicable laws to carry out his or its obligations herein;
- (e) If a Associate is a corporate entity or is an entity other than an individual, retain such individual employees, agents or consultants to carry out the said services, it being understood that such individuals shall report solely to and shall be the exclusive responsibility of Associates and that, notwithstanding such retention, Associate shall continue to be liable to CANAUZ CAREER CONSULTANTS PVT.LTD hereunder and shall be responsible for ensuring that such Individuals are in compliance with the terms hereof as applicable.
- (f) Assist potential CANAUZ CAREER CONSULTANTS PVT.LTD students in completing Canada, UK, USA and Schengen Countries institutions approved application form and forwarding same to CANAUZ CAREER CONSULTANTS PVT.LTD, together with the application fees and CANAUZ CAREER CONSULTANTS PVT.LTD administration fee.
- (g) Pre-screen applicants for eligibility to full time study programs and courses upon such pre-bases as CANAUZ CAREER CONSULTANTS PVT.LTD shall determine (including, where applicable, English language proficiency skills), provided all decisions as to admission of a student to CANAUZ CAREER CONSULTANTS PVT.LTD shall be made exclusively by CANAUZ CAREER CONSULTANTS PVT.LTD; and
- (h) Assist all potential CANAUZ CAREER CONSULTANTS PVT.LTD student recruited by Associate to apply for applicable visas or other documents required by Citizenship and Immigration Canada.

CANAUZ CAREER CONSULTANTS PVT.LTD may provide to Associate, promotional and marketing materials concerning CANAUZ CAREER CONSULTANTS PVT.LTD services for Associate to utilize pursuant to Section 2.2(c). In addition, consultant at its cost, may prepare any such promotional and marketing materials, provided the same shall be used by Associate only upon CANAUZ CAREER CONSULTANTS PVT.LTD prior written approval, which approval shall not be unreasonably withheld or delayed. It is understood and agreed that title to all promotional and marketing materials used by Associate pursuant to this Agreement concerning CANAUZ CAREER CONSULTANTS PVT.LTD services, whether developed by CANAUZ CAREER CONSULTANTS PVT.LTD or by Associate, shall vest exclusively in CANAUZ CAREER CONSULTANTS PVT.LTD and upon termination of this Agreement all such materials shall be returned to CANAUZ CAREER CONSULTANTS PVT.LTD.



In carrying out his or her responsibilities herein, Associate shall not. Warrant nor guarantee to any potential CANAUZ CAREER CONSULTANTS PVT.LTD student or third party he results to be obtained from completing any full-time program or course nor any other matter on behalf of CANAUZ CAREER CONSULTANTS PVT.LTD.

Enter into any agreement, relationship or other commitment binding CANAUZ CAREER CONSULTANTS PVT.LTD or any CANAUZ CAREER CONSULTANTS PVT.LTD Personnel without CANAUZ CAREER CONSULTANTS PVT.LTD's prior written consent.

During the term, CANAUZ CAREER CONSULTANTS PVT.LTD licenses to Associate, on a non-exclusive basis, the right and authority to utilize CANAUZ CAREER CONSULTANTS PVT.LTD's name and logo solely for the purpose of carrying out marketing, promotional and recruitment services pursuant to this Agreement and subject, in all cases, to CANAUZ CAREER CONSULTANTS PVT.LTD's prior written approval, which approval shall not be unreasonably withheld or delayed.

3. CANAUZ CAREER CONSULTANTS PVT.LTD Administration Fee & Policies

CANAUZ CAREER CONSULTANTS PVT.LTD will not charge any Processing fee from Students. Associates shall comply with CANAUZ CAREER CONSULTANTS PVT.LTD policies and rules and inform the Registered Students about these charges.

Associates should be responsible for establishing an informed consent with Registered Students by informing them about CANAUZ CAREER CONSULTANTS PVT.LTD policies and rules and making sure they sign a formal agreement with CANAUZ CAREER CONSULTANTS PVT.LTD before the CANAUZ CAREER CONSULTANTS PVT.LTD accepts their file.

4. Term

The term of this agreement shall commence as of the date first above written and continue to and including, 3rd October 2023 provided either party may terminate this agreement:
5.2

(a) Upon 30 days prior written notice to the other party; or

(b) Upon 5 days prior written notice if the other party is in default hereunder or winds up or dissolves or files or has filed against its proceeding's bankruptcy or insolvency.

CANAUZ CAREER CONSULTANTS PVT.LTD also reserves the right to terminate this agreement at once if CANAUZ CAREER CONSULTANTS PVT.LTD becomes aware of any mal-practice or false claims made by Associate on behalf of CANAUZ CAREER CONSULTANTS PVT.LTD without the written consent from CANAUZ CAREER CONSULTANTS PVT.LTD.

6. General

It is understood and agreed that the relationship between CANAUZ CAREER CONSULTANTS PVT.LTD and Associate pursuant hereto shall be that of independent contractors and neither party shall be deemed to be an employee, partner nor agent of the other party.

Associate hereby indemnifies and save harmless CANAUZ CAREER CONSULTANTS PVT.LTD, it governors, employees, students and agents from and against any actions, claims, demands, liabilities, judgments, costs and expenses arising from or related to the actions or omissions of consultants hereunder, such indemnity to survive the termination of this agreement.

Associate shall not assign his or its rights herein.



Any notices or correspondence or any other agreements or documents to be sent to a party hereunder shall be in writing and shall be sent by courier delivery or sent by some form of electronic transmission, as follows:

(a) If to **CANAUZ CAREER CONSULTANTS PVT.LTD**

Ms. Pushpalatha

Director

CANAUZ CAREER CONSULTANTS PVT.LTD

Spline Arcade, 3rd floor 302, Ayyappa Society Main Rd,

Sri Sai Nagar, Madhapur,

Hyderabad, Telangana 500081

Cell: (+91) 86883 16151 | 86883 16160 Email: info@canauzoverseas.com | URL:

http://www.canauzoverseas.com

(a) If to Associate

Dr. N.C. Anil, PRINCIPAL

SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE (SAVE)

Beside Y.S.R. International Cricket Stadium, P.M.Palem,

Visakhapatnam - 530041, Andhra Pradesh, India.

This Agreement constitutes the entire agreement between the parties with respect to its subject matter and supersedes all prior agreements and undertakings between the parties.

Any amendments to this Agreement shall be in writing executed by the parties.

This Agreement shall be binding upon and ensure to the benefits of CANAUZ CAREER CONSULTANTS PVT.LTD and its successors and Associate, it is or his successors, heirs and legal representatives.

This Agreement may be executed in counterpart faxed copies that together form one and the same document.

IN WINTNESS WHEREOF the parties have executed this Agreement as of the date first written. CANAUZ CAREER CONSULTANTS PVT.LTD

Ms. Pushpalatha

Director

CANAUZ CAREER CONSULTANTS PVT.LTD

Spline Arcade, 3rd floor 302, Ayyappa Society Main Rd,

Sri Sai Nagar, Madhapur,

Hyderabad, Telangana 500081

Cell: (+91) 86883 16151 | 86883 16160 Email: info@canauzoverseas.com |

URL: http://www.canauzoverseas.com

Dr. N.C. Anil, PRINCIPAL

SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE (SAVE)

Beside Y.S.R. International Cricket Stadium, P.M.Palem,

Visakhapatnam - 530041, Andhra Pradesh, India.

For CANAUZ CAREER CONSULTANTS PVT. LTD.

S. Pushpalatha

Director

(Authorised Signature CanAuz Overseas)



Dr. N.C. Anil

(Authorised Signature of SAVE)

PRINCIPAL
Sanketika Vidya Parishad
Engineering College
P.M. Palem, Visakhapatnam-41



-Software Solutions-



Memorandum of Understanding between CNC Software Solutions & Sanketika Vidya Parishad Engeneering College

For CNC Software Solutions and Trainings

Signature
Nalla Vinod Kumar Signatory

Founder & Chairman

Signature
Dr. N.C. Anil

Principal, SVPEC, Visakhapatnam

PRINCIPAL

Sanketika Vidya Parishad
Engineering College
P.M. Daluri, Visakhapatnam-1





-Software Solutions-



**MEMORANDUM OF UNDERSTANDING (MoU) for
STUDENT CAREER DEVELOPMENT PROGRAMS**

Between

CnC SOFTWARE SOLUTIONS PVT.LTD

having its office at Simhagiri Colony, Health city, Visakhapatnam, Andhra Pradesh - 530040

(First party, hereinafter referred to as CnC),

Represented by Vinod Nalla and Shankar Rao Nalla

Managing Directors

And

SANKETIKA VIDYA PARISHAD ENGINEERING COLLEGE (SAVE)

Beside Y.S.R. International Cricket Stadium, P.M.Palem,

Visakhapatnam - 530041, Andhra Pradesh, India

(Second party, hereinafter referred to as "SAVE"),

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made and executed on this 28th of Sep 2023,
at Visakhapatnam

Between

CnC SOFTWARE SOLUTIONS PVT.LTD, CNC having its office at Simhagiri Colony,
Health city, Visakhapatnam, Andhra Pradesh - 530040, India, represented by Vinod Nalla



and Shankar Rao Nalla , herein after referred to as “Party of the FIRST PART” or “CnC” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign;

And

Sanketika Vidya Parishad Engineering College (SAVE), Beside Y.S.R. International Cricket Stadium, P.M.Palem, Visakhapatnam - 530041, Andhra Pradesh, India represented by Dr. N.C.Anil, Principal, hereinafter referred to as “Party of the SECOND Part” or “SAVE” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign.

Both parties hereinafter shall collectively refer to as “Parties”

1. WHEREAS:

The Party of the FIRST PART , CnC, is currently upskilling learners and aims to provide systematic solutions for all concerns in the field of Engineering and Business Management. We offer training in Software, Hardware, Electronics and conduct Seminars, Workshops, Career Guidance. In addition to that, Macrodots has come up with placement assured programs in Engineering, Technology and Businesses.

The Party of the SECOND PART Sanketika Vidya Parishad Engineering College (SAVE), Beside Y.S.R. International Cricket Stadium, P.M.Palem, Visakhapatnam - 530041 is an Engineering college with 20 years of Academic Excellence, Affiliated to Andhra University, Visakhapatnam and Approved by AICTE, New Delhi. It was established in the year 2003 under Sri Srinivasara Vidya Parishad Trust.

The Parties hereby express their willingness to enter into a Memorandum of Understanding to set out the framework to carry-out training of learners as per job roles(s) related to Information Technology.

2. PREAMBLE

- 2.1 CnC, want to be part of any organizational digital transformation in their adoption towards DATA SCIENCE as needed.
- 2.2 SAVE has evolved as one of the top institutions in Andhra Pradesh, and is an Industry Connected Institution. To impart industry relevant skills, SAVE has collaborated with various industries and set up Centers of Excellence (CoE) to carry out training and to give a real-time hands-on experience. The Institute focuses on holistic development of students by adopting the most innovative and creative dimension to impart quality education and employability skills.
- 2.3 CnC & SAVE believes that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- 2.4 The Parties intended to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education.



2.5 The Parties hereby express their willingness to combine their resources for skill development in technology and related sectors, and work towards promoting the growth of the sector by creating necessary eco-system for the said purpose.

3. SCOPE OF MoU

The Parties have decided to enter into this Memorandum of Understanding to express their interest on collaborating on joint activities that will be described in various project agreements entered into by the parties:

4.1 ROLES AND RESPONSIBILITIES OF CnC

1. CnC shall undertake to collaborate with SAVE on mutually agreed activities pursuant to IT TRAINING and Job Interview Assistance .
2. CnC shall provide in demand courses for the SAVE students.
3. CnC shall facilitate Mock interviews to the students.
4. CnC will facilitate internship support for the students who have completed the required training modules of the CnC programs.
5. CnC will extend support for delivering the courses
6. CnC will extend support for developing job oriented curriculum and cloud development inputs.
7. CnC shall appoint a 'Point of Contact' for necessary coordination with SAVE.

4.2 ROLES AND RESPONSIBILITIES OF SAVE

- I. SAVE shall undertake to collaborate with CnC on mutually agreed activities pursuant to project agreements entered into by the parties.
- II. SAVE shall facilitate interested student engagement in the CnC training programs.
- III. SAVE shall provide the space and facility to conduct the training-related activities in their premises.
- IV. SAVE shall facilitate the credit transfer option for the CnC training programs.
- V. SAVE shall provide support for developing a Center of Excellence at University premises.
- VI. SAVE shall appoint a 'Point of Contact' for necessary coordination with CnC.

4.3 JOINT ROLES AND RESPONSIBILITIES OF CnC AND SAVE

1. The Parties would provide support as mutually agreed upon in training agreements.
2. The Parties would undertake and execute the mutually agreed tasks within a stipulated time frame.
3. The Parties would provide Job ready Skill and Support to the learners.
4. The parties would execute joint collaboration activities for training, mock interviews and preparation to IT Job related activities
5. The parties will develop courses/programs at the UG/PG level with Specialisation IT and Business Technology
6. The Parties may also enter into a separate arrangement/agreement on a case-to-case basis, on such terms and conditions as may be mutually agreed by the parties.



The total time frame of the engagement would be for a period of 3 (three) years from the date of signing this MoU. The term of this MoU may be extended as may be mutually decided by the Parties.

6 DELIVERABLES

The deliverables would be as detailed in the scope of each task, mutually agreed between the parties, from time to time. Requisitions for a specific task could be given by any of the parties on mutually agreed terms of references that would be specific to identified projects.

7. FINANCIAL ARRANGEMENT

This will be undertaken by separate financial terms & conditions on a learner basis on mutually agreed terms by the parties. Each Party shall bear its expenses in discharge of its responsibilities mentioned in this MoU.

CONFIDENTIALITY AND NON-DISCLOSURE

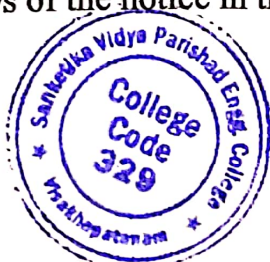
Except as otherwise contemplated by this MoU, each Party (the "receiving party") undertakes that, in order to protect the proprietary interest of the other Party (the "disclosing party") in the disclosing Party's confidential information, it will not, during the term of this MoU nor at any time thereafter, either use or exploit in any manner, or directly or indirectly divulge or disclose to others any of the disclosing party's confidential information. The receiving party shall treat all confidential information disclosed to it as strictly confidential and only use such confidential information for the purposes of this MoU. Each Party shall ensure that its directors, officers, employees, agents, representatives, students, faculty, Affiliates and attorneys comply at all times with this confidentiality undertaking. This clause does not apply to (i) information that is public other than because of a breach of this clause; (ii) disclosure required by law; or (iii) disclosure to a Party's related companies, auditor, banker or advisors. Specific confidentiality and non-disclosure agreement will be a part of specific MoUs agreed by the Parties for each project.

VII. AMENDMENTS TO MoU

In the event that any of the representations or warranties made/given by a party ceases to be true or stands changed, the party who had made such representation or given such warranty shall promptly notify the others of the same.

VIII. TERMINATION OF MoU

- a. This MoU may be terminated by either of the parties forthwith if the any party commits breach of any of the terms hereof and shall have failed to rectify such breach within sixty (60) days of the notice in this behalf having been served on it by the other parties.



- b. In addition to the reasons for termination as set forth above, this MoU may be terminated forthwith by any of the parties voluntarily by giving sixty (60) days' notice in writing to other parties OR involuntarily due to entering into composition, bankruptcy or similar re-organization proceedings or if applications invoking such proceedings have been filed and with the advance notice of 3 months by any of the parties.

IX. NOTICES

- a. Method of Notice. The parties shall give all notices and communications between the parties in writing by (i) personal delivery, or (ii) a nationally-recognized, next-day courier service, or (iii) registered postal services, or (iv) or (v) electronic mail to the party's address specified in this agreement, or to the address that a party has notified to be that party's address for the purposes of this section addressing to the address me

Party First Part (the "CnC")
Vinod Kumar Nalla
Simhagiri Colony,
Health city,
Visakhapatnam,
Andhra Pradesh – 530040

Party Second Part ("SAVE")
Dr. N.C. Anil, PRINCIPAL
Sanketika Vidya Parishad Engineering College
Beside Y.S.R. International Cricket Stadium.,
P.M.Palem, Visakhapatnam - 530041, A.P, India

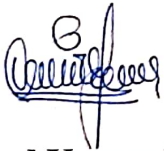
- b. Receipt of Notice. A notice given under this agreement will be effective on the other party's receipt of it, or if mailed, shall be deemed to have been duly if actually delivered, or after 15 fifteen days after mailing, if mailed by registered post or by courier. In case of an electronic mail, the notice shall be considered as delivered on the date of receipt of such mail.

- X. Any additions or deletions to this MoU can be carried out on mutually agreed terms and appended to this MoU to form an integral part of this MoU.

IN WITNESS WHEREOF the Parties hereto have signed this MoU on the day, month and year mentioned here in before

For and on behalf of CnC

For and on behalf of SAVE



Vinod Kumar Nalla
Managing Director



Witness: R. S. KIRAN

Date: 30 Sept 2023

PRINCIPAL
Sanketika Vidya Parishad
Engineering College
P.M.Palem, Visakhapatnam-41



Dr. N.C. Anil
Principal



Witness: K.T. KRISHNA KUMAR

Date: 30.09.2023

SANKETIKA VIDYA PARISHAD
ENGINEERING COLLEGE
Beside YSR International Stadium
P.M. Palem, Visakhapatnam-41 A.P